

PRESS RELEASE

Ellisphere announces a take over by Andera Partners, Tikehau Capital¹ and Bpifrance, alongside its management team in a sponsorless deal

Paris, 15 July 2019 –

Ellisphere, a digital company in the B2B information market, operating both in France and with an international presence, is one of the leading French providers of Business Information (BI).

In a constantly changing economy, good corporate governance requires visibility over the short, medium and long term. In response to this major challenge, Ellisphere creates innovative decision-making solutions to promote the performance and long-term growth of economic players.

The BI solutions offered by Ellisphere integrates qualified information and third-generation scoring based on Artificial Intelligence and machine learning. Aimed at improving decision-making processes, these solutions allow corporate decision-makers to develop their client portfolio, manage their funding risks (credit risk, securitisation of investment projects) and comply with legal and regulatory requirements (anti-money laundering and counter-terrorist financing).

The group is headquartered in Nanterre, near Paris, and in 2018 generated revenues of close to EUR 50 million and counts 300 employees. AnaCap had held a majority stake in the company since April 2017.

The takeover was arranged by Andera Partners (ActoMezz). This sponsorless deal enables the Ellisphere management team to significantly increase its stake in the group.

This deal also provides management with a new funding round, with additional players capable of providing support for its growth plans, based on developing new business solutions and stepping up the group's external growth strategy.

Valérie Attia, Ellisphere CEO, states: *"Ellisphere is a wonderful, dynamic and innovative company. The men and women working here are strongly committed to their business of serving corporate clients and contributing to their growth. I am delighted with the confidence placed in us by Andera Partners, Tikehau and Bpifrance, and also with the support they will provide for the roll-out of our strategy."*

Laurent Fichter, Partner of Andera Partners, states: *"We are delighted to assist the Ellisphere management team led by Valérie Attia in this new stage in the company's development. We are*

¹ This transaction was carried out by TIKEHAU INVESTMENT MANAGEMENT SAS (on behalf of the funds that it manages), a portfolio management company approved by the AMF since 19/01/2007 under number GP-0700000006.

convinced that the strategic and technological direction taken by the company in recent years will enable it to strengthen its top slot in Business Information; we are determined to provide it with the necessary means to boost growth further.”

Cécile Lévi, Head of Private Debt at Tikehau Capital, adds: *“We are pleased to enable the experienced and dynamic Ellisphere management team to increase its stake in the company via this financing, and to enable it to benefit from our expertise in pursuing its growth in France and worldwide.”*

Luc Heinrich, Assistant Director Equity Mid Cap at Bpifrance, adds: *“We were very impressed by the quality of the business and the teams at Ellisphere, and we will be delighted to support Valérie Attia and her teams with their growth plans”.*

DEAL PARTICIPANTS :

ANDERA PARTNERS (ACTOMEZZ): Laurent Fichter, Xavier Buisson, Pierre-Luc Wilain de Leymarie

TIKEHAU CAPITAL: Cécile Mayer-Levi, Laurent Vaille, Romain Hernot

BPIFRANCE: Luc Heinrich, Martin Lochon, Sibylle Renard-Payen

Senior Banks: Société Générale CIB (Matthieu Macé), Lyxor International Asset Management (Laurent Petit), BNP Paribas (Hervé Desbief)

Senior Banks Legal Counsel: Simmons & Simmons LLP, Colin Millar, Aurélien Jugand, Antoine Venier

Vendor Financial Advisors: Vulcain, Michael Schor, Thierry Falque-Pierrotin, Antoine Larger, Cyprien Berthier

Vendor Financial and Tax DD: PwC, Hervé Demoy, Timothée Spantaconi, Bruno Boiziot

Vendor Strategic DD: Indéfi-Singulier, Julien Berger, Rémi Pességuier, David Toledano

Vendor IT DD: Alvarez & Marsal, Yawar Murad, Antony Barnes, Nicolas Rickert

Vendor Legal DD: Norton Rose Fulbright, Diane Odier, Bénédicte Odier

Vendor Corporate Counsel: Proskauer, Richard Bull, Jenny Bowe

Management Legal Counsel: Racine, Jean-Christophe Beaury, Xavier Rollet, Arnaud Esteve, Quentin Cournot

Management Financial Advisors: Exponens, Hervé Colson, Alexis Boudet

Acq. Financial Advisors: Natixis Partners, Boris Picchiottino, Valérie Pellereau

Acq. Corporate Counsel: Paul Hastings, Olivier Deren, Charlotte Dupont, Vincent Nacinovic

Acq. Financing Counsel: Paul Hastings, Marc Zerah, Hugo Bodkin

Acq. Tax Counsel: Paul Hastings, Allard de Waal, Thomas Pulcini

Acq. Financial DD: EY, Emmanuel Picard, Paul-Alexis Bernardet, Brice Carrier

Acq. Strategic and IT DD: Néovian, Patrick Richer, Kevin Bailey

Acq. Legal/Corporate/Tax DD: Thémis Avocats, Xavier Roguet, Charlotte Lagrange

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ABOUT ELLISPHERE

Ellisphere is the reference for decision-making solutions in France and internationally via the BIGnet network. In this way Ellisphere accompanies and secures the decision-making of economic actors – companies and financiers – by providing economic and financial information on their trading partners. Actors in the economy are thus empowered to cope with their multiple challenges thanks to these information solutions whether it be for gaining new markets, managing their risks or conforming to regulations. The expertise of Ellisphere's team of over more than 300 combine to develop innovative solutions, in particular in the fields of scoring, financial analysis or private rating. www.ellisphere.com

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ABOUT ANDERA PARTNERS

Created in 2001 as part of the Edmond de Rothschild Group, Andera Partners is a leader in investments in unlisted companies in France and internationally. It manages nearly €2.3 billion in investments in life sciences (BioDiscovery), growth and buyout capital (Winch Capital in mid-caps and Cabestan Capital in small-caps) and sponsorless mezzanine debt (ActoMezz).

Andera Partners is 100% owned by its teams and places service to entrepreneurs and respect for partners at the heart of its concerns. The company is also a signatory to the United Nations Principles for Responsible Investment (UNPRI), which encourage the adoption of best environmental, social and governance (ESG) practices.

Based in Paris, Andera Partners is an AMF-approved asset management company that employs 64 people, 44 of whom are investment professionals. It is structured as a partnership and managed by a board of 10 partners.

Thanks to the performance of its funds, the diversity of its services and its organisational model, Andera Partners stands apart from other companies in its markets, where it is recognised as a major player.

www.anderapartners.com

Follow us on twitter: @AnderaPartners

ABOUT TIKEHAU CAPITAL

Tikehau Capital is an asset management and investment group with €22.4 bn of assets under management and shareholders' equity of €3.0 bn (as at 31 March 2019, plus amount of June 2019 capital increase). The Group invests in various asset classes (private debt, real estate, private equity and liquid strategies), including through its asset management subsidiaries, on behalf of institutional and private investors. Controlled by its managers, alongside leading institutional partners, Tikehau Capital employs more than 440 staff (as at 31 March 2019) in its Paris, London, Brussels, Madrid, Milan, New York, Seoul, Singapore and Tokyo offices.

Tikehau Capital is listed on the regulated market of Euronext Paris, Compartment A (ISIN code: FR0013230612; Ticker: TKO.FP)

www.tikehaucapital.com

ABOUT BPIFRANCE

Bpifrance is the French national investment bank: it finances businesses – at every stage of their development – through loans, guarantees, equity investments and export insurances. Bpifrance also provides extrafinancial services (training, consultancy...) to help entrepreneurs meet their challenges (innovation, export...).

For more information, please visit: www.bpifrance.fr –

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