





Paris, 30 March 2017

# Press release

# Omnes Capital, with the support of co-investors Capital Transmission and Bpifrance, acquires a stake in Groupe RGF as part of a management buy-in (MBI)

Omnes Capital, with the support of co-investors Capital Transmission (Banque Cantonale de Genève) and Bpifrance, has acquired a stake in Groupe RGF alongside buyer Pascal Daviet as part of a management buy-in (MBI). Joël Béraldin, director and 100% shareholder in the company, has sold all of his shares and has acquired minority stakes in the new transaction.

Based in Pratz (39), the Group specialises in the design and production of plastic and/or metal technical small parts in niche markets. Groupe RGF covers the entire production chain, including design, creation of moulds, injection, undercutting, overmoulding and automated assembly. Groupe RGF, which benefits from both the strength of a large group and the flexibility of an SME, has established itself as a leading operator with over 20 years' experience. The Group enjoys a number of competitive advantages based primarily on its expertise, high quality production facilities and human skill, allowing it to help its clients to face their production challenges. The Group has become a leading supplier of technical small parts for the manufacturing industry in a variety of sectors.

Over the last 10 years, under the management of Joël Beraldin, the Group has grown by means of a targeted acquisition strategy, having carried out four acquisitions. It currently has four production plants in France and one in Romania. In 2016, it generated sales of over €20 million.

Buyer Pascal Daviet is a plastics industry professional. His arrival at the head of Groupe RGF marks the next step forward in the company's expansion. His aim is to strengthen its sales teams, diversify its product range and target new markets.

Laurent Espic, Partner at Omnes Capital, comments: "The Group benefits from a number of competitive advantages: recognised expertise, high quality production facilities and human skill to support its clients in their manufacturing projects. We are delighted to be accompanying Pascal Daviet in this latest stage of Groupe RGF's growth."

Joël Béraldin, seller, states: "I'm happy to be handing over Groupe RGF to Pascal Daviet. I have complete confidence in his ability to successfully pursue the Group's development plans."

Pascal Daviet, buyer, adds: "My aim is to continue to develop Groupe RGF by focusing its business development on products and sub-assemblies offering greater added value, in order to become a key player in the plastics industry of the future."







#### Parties involved

# **Omnes Capital**

Laurent Espic, Partner, Small Cap Buyout & Growth Capital Antoine Joris, Associate, Small Cap Buyout & Growth Capital

#### **Joint investors**

Capital Transmission (Virginie Fauveau, Frédéric Tixier)

Bpifrance Investissement (Isabelle Galamand, Laurence Gauthier, Lionel Giai-Gischia)

## Buyer's advisors

Corporate lawyers: Pinot de Villechenon (Gilles Roux and Eléanore Griffiths) Financial audit: Advance Capital (Arnaud Vergnole and Pascal Ripaux) Environmental audit: ERM (Fabien Belot-Arnaud and Cécile Collantier)

Legal management: Lamy Lexel (Alexandre Bideau)

Interest rate hedging: Kerius Finance (Sébastien Rouzaire)

### Seller's advisors

M&A: Synercom France (Richard Juhel)

Legal advisor: Dulatier & Associés (Serge Cambie)

#### Financing

LCL: Sylvain Delomier, Véronique Darchy, Ludovic Poirier Banque Cantonale de Genève: Alain Fesse et Laurent Feige

HSBC: Mathieu Boichard

Banque Populaire: Ludovic Bourgeois

# **About Omnes Capital**

Omnes Capital is a major player in private equity and infrastructure. With €3 billion in assets under management, Omnes capital provides companies with the capital needed to finance their growth and with key expertise in a number of areas: Buyout & Growth Capital, Private Debt, Venture Capital, Infrastructure. Omnes Capital was a subsidiary of Crédit Agricole until March 2012. The firm is now owned by its employees. Omnes Capital is a signatory to the United Nations Principles for Responsible Investment (PRI).

www.omnescapital.com













# **About Bpifrance**

Bpifrance's equity investments are managed by Bpifrance Investment. Bpifrance, a subsidiary of the Caisse des Dépôts and of the State, trusted partner of entrepreneurs, supports companies from their start-up to their listing on the stock market, through credit, guarantees and equity. Bpifrance also provides support services and enhanced assistance for innovation, external growth, and export, in partnership with Business France.

Bpifrance offers companies a continuous range of financing options for each key stage in their development, and a highly adaptive range of regionally-specific services. Through its 47 regional offices (90% of decisions taken in the region), Bpifrance represents a tool for entrepreneurs, for true economic competitiveness. Bpifrance operates via the application of public policies driven by State and Regional governments in order to meet three objectives:

- · support business growth;
- prepare the competitiveness of the future;
- contribute to the development of an economic ecosystem that favours entrepreneurial activity.

With Bpifrance, companies benefit from a powerful, local and effective discussion partner, to meet all of their financial, innovation and investment needs.

www.bpifrance.fr - @bpifrance

## **About Capital Transmission**

Capital Transmission is an investment company founded in 2008, based in Geneva (Switzerland) the objective of which is to financially assist companies and entrepreneurs by providing equity and quasi-equity for investments between CHF 0.5 millions and CHF 15 millions.

The mission of Capital Transmission is therefore to create lasting added value, using a balanced risk approach. The team invests in profitable and mature companies.

As a member of the BCGE group, Capital Transmission benefits from the solid expertise of a renowned institution. Capital Transmission exclusively invests the funds of its parents company.

## **Press contacts**

#### **Omnes Capital**

Gaëlle de Montoussé, gaelle.demontousse@omnescapital.com – +33 1 80 48 79 16 Shan

Josepha Montana, josepha.montana@shan.fr - +33 1 44 50 03 81

**Bpifrance** 

Antoine Mathot, antoine.mathot@bpifrance.fr - +33 1 41 79 86 08

**Capital Transmission** 

Virginie van Doorn, virginie.van.doorn@capitaltransmission.ch, +41 (0)58 211 21 21